

## Eirteic Consulting At A Glance

### Overview

Since its inception in 2000, Eirteic Consulting has been dedicated to providing quality Operating Support Systems (OSS) solutions. Eirteic Consulting provides consultancy, integration, training and support for industry leading network solutions. With customers in over 20 countries, Eirteic has a proven track record of delivering best of breed OSS deployments and solutions to the telecommunications, service provider and enterprise marketplace. Our consultants have accumulated vast knowledge of the OSS market and are accredited to the highest levels. In testament to our superior level of knowledge, Eirteic carries the distinction of being the only Systems Integrator recognized by IBM to certify its own employees.

### Target Markets

**Telcos**—rely on Eirteic's 200 years of combined telecom expertise and world class delivery of OSS solutions. In fact, every member of Eirteic's service delivery team is NCCcertified as a Netcool Certified Consultant (NCC). Eirteic continues to expand its base of major TELCO customers which today includes British Telecom, Cable and Wireless, T-Mobile, Bell South and Cingular.

**Large Enterprises**—benefit by increasing resiliency of enterprise network and systems infrastructures. Eirteic's approach to software delivery and packaged services help financial services organizations, software manufacturers and pharmaceutical companies to maximize service availability of their business computing environments. Eirteic partners with its customers to gain a deep understanding of the customer's environment including custom configurations.

### Value Proposition

Eirteic Consulting is the undisputed leader in delivering solutions-based systems integration and consulting services. Our packaged services approach, global expertise and ability to serve as a natural extension to your IT department deliver a winning combination.

Eirteic's packaged services approach to installation, migration, training and support services enables our customers to accelerate time-to-value. Our team of professionals includes 50 product-certified and 30 training-certified Engineers. Beyond fast and efficient implementation methodologies, we offer customized Training services for the newly installed environments. With over 200 years of combined management solutions experience, we have perfected our services and training delivery in over 20 countries around the world.



**CORPORATE CREDENTIALS****FOUNDED**  
2000**HEADQUARTERS**  
Cork, Ireland**SATELLITE OFFICES**  
Ireland–Dublin  
UK–London & Glasgow  
Germany–Frankfurt  
Australia–Sydney & Melbourne  
Japan–Tokyo  
South Africa–Pretoria  
USA–Boston & New York**TECHNOLOGY PARTNERS**  
IBM; Fujitsu; Cisco; Voyence; Tek-Tools;  
Altiris; SilverBack Technologies**CORE VERTICALS**  
Telecom, Internet  
Service Providers, Financial  
Services, Government,  
Software Manufacturers,  
Pharmaceuticals, Higher Education**LEADERSHIP**  
Patrick Buttimer,  
*Chief Executive Officer*  
  
Katie Buttimer,  
*Chief Financial Officer*  
  
David Cunningham,  
*Chief Solutions Architect*  
  
Birgit Smythe,  
*Managing Director Eirteic Africa*  
  
Adrian Petzer,  
*Managing Director Eirteic Australia*  
  
Graham Holdsworth,  
*Director of Sales  
Americas, Europe and Middle East*

Once your solutions are deployed and operational, we ensure the ongoing health of your multi-vendor, heterogeneous implementation. All Eirteic customers are granted access to a dedicated Technical Support Manager (TSM) with 24x7 access to Support resources. And Quarterly Health Check Services further ensure that your business computing environment continues to operate at peak efficiency.

**Mission**

Eirteic's mission is to be your partner for superior management solutions. We provide enterprise and telecommunications organizations with IT services and solutions to help maximize the return on their IT infrastructure investment. By better aligning IT with the business, Eirteic helps to minimize operational expenses and deliver the highest quality service possible to customers.

Eirteic Consulting is focused on building lasting customer relationships that deliver true innovation, unsurpassed excellence and timely project completion. Our independence and global experience allow us to quickly adapt and provide the right solution at the best price.

**History**

Eirteic Consulting was formed in 2000 upon discovering the unserved need for a new breed of Systems Integrator (SI)—one that put customers' needs first, and that operated outside the traditional model of billable hours and project-based engagements. As true pioneers, Eirteic adopted and formalized its unique methodology of working side-by-side with customers on an ongoing basis to maintain their deployments and ensure that they continue to operate at peak efficiency. Eirteic has succeeded in setting a new standard for Systems Integrators and is proud of its role as Trusted Advisor to our loyal customer community. Today, Eirteic is focused on helping customers to develop strong management solution strategies that reduce expenses and increase efficiencies.

*Your Partner for Superior Management Solutions*